

Saputo

Foodservice

MVP (Most Valuable Partner) Program

A Branded Premium Cheese Program that Saves You Money

The more you buy, the more you earn!



1. Mozzarella – earn \$0.05/lb.

- Mozzarella or Provolone Loaves and Shreds
- **Minimum** 10-20 cases/wk
- Includes – Lugano, Gardenia, Stella, F&A, Saputo GOLD

2. Mozzarella – earn \$0.10/lb.

- Mozzarella or Provolone Loaves and Shreds
- **Minimum** 21+ cases/wk
- Includes – Lugano, Gardenia, Stella, F&A, Saputo GOLD

3. Premium Mozzarella – earn \$0.15/lb.

- Mozzarella Loaves and Shreds
- **Minimum** 31-40 cases/wk
- Includes – Saputo GOLD cases ONLY

4. Premium Mozzarella – earn \$0.20/lb.

- Mozzarella Loaves and Shreds
- **Minimum** 41+ cases/wk
- Includes – Saputo GOLD cases ONLY

5. Specialty+ - earn \$0.15/lb.

- Minimum 5+ cases/wk
- Includes **Plant-Based**, *Parmesan, Asiago, Romano, Blue, Gorgonzola, Goat, Pressed, Feta, Kasser.*

TO GET REBATE:

Completely fill out this form. Attach your distributor invoices with the eligible product(s) circled as proof-of-purchase or distributor velocity reports that contain manufacturer item numbers, specific invoice numbers, dates and purchase prices on a quarterly basis between JANUARY 1, 2024 and DECEMBER 31, 2024.

All submissions must be postmarked by JANUARY 31, 2025.

OPTION 1:

Submit your quarterly rebates online at:

fspromos4u.com/Saputo

and enter Access Code:

SaputoMVP2024

Or go to: SaputoMVPProgram.com



OPTION 2:

Mail your rebate form and proof-of-purchase on a quarterly basis to:

Saputo MVP Program
PO Box 2050-S4
Brownsdale, MN 55918

Mail REBATE TO:

Name: _____ Title: _____

Business Name: _____

Street Address (No PO Boxes): _____

City: _____ State: _____ Zip: _____

Phone: _____

Email: _____

Yes, I would like to receive offers, product and program information via email.

Primary Distributor: _____

Distributor City: _____ State: _____

Saputo Sales Rep: _____

Broker Rep: _____ Broker Location: _____

Broker Rep Email: _____

Terms & Conditions:

Offer good on qualifying Saputo® product purchases from January 1, 2024 – December 31, 2024, at the listed rates per pound. Please submit your purchases on a quarterly basis if you want to be paid quarterly. All submissions must be postmarked by January 31, 2025. Redemptions paid on case purchases from month of MVP Program enrollment. Offer DOES NOT APPLY TO PRIVATE LABEL PRODUCTS, and no retroactive payments will be made under this MVP Program. Operator account agrees to forfeit all other discounts or rebates from Saputo Cheese USA Inc. (SAPUTO) to participate in the MVP Program. Eligible cases may not be used in conjunction with any other SAPUTO rebates, promotions or offers, unless otherwise noted. Invoice(s) preferred. Handwritten invoices are not valid. Distributor recaps allowed if they include distributor name, operator name, invoice number, SAPUTO product item number and description, number of cases ordered, and date purchased. Please allow 4-6 weeks for processing. Rebate will be mailed to operators ONLY. Only foodservice establishments are eligible to participate in this MVP Program; distributors are not eligible. SAPUTO will determine the definition of 'distributor'. Offer good only in USA and void where taxed, prohibited or otherwise restricted by law. SAPUTO is not responsible for lost, late, damaged, misdirected, or postage-due mail. SAPUTO reserves the right to alter or discontinue any aspects of this program at any time and to audit request for payment.

For more information call 1-800-225-1418 or visit SaputoMVPProgram.com



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Saputo Product Code	Brand	Qualifying Products	Pack Size	# of Cases Purchased
MOZZARELLA CHEESE				
1006512	Stella®	Mozzarella Whole Milk Loaf	8/6#	
1006507	Stella®	Mozzarella Special Part Skim Loaf	8/6#	
1008893	Lugano®	Mozzarella Whole Milk Loaf	8/6#	
1008876	Lugano®	Mozzarella Part Skim Loaf	8/6#	
1009312	Gardenia®	Mozzarella Whole Milk (White) Loaf	8/6#	
1006704	Gardenia®	Mozzarella Part Skim (Red) Loaf	8/6#	
1009310	Gardenia®	Mozzarella Part Skim (White) Loaf	8/6#	
1010596	F&A®	Mozzarella Whole Milk Loaf	8/6.5#	
1010597	F&A®	Mozzarella Part Skim Loaf	8/6.5#	
1006525	Stella®	Mozzarella Whole Milk Shred	6/5#	
1006515	Stella®	Mozzarella Part Skim Shred	6/5#	
1006524	Stella®	Mozzarella Part Skim Feather Shred	4/5#	
1008899	Lugano®	Mozzarella Whole Milk Feather Shred	6/5#	
1008902	Lugano®	Mozzarella Part Skim Feather Shred	6/5#	
1006706	Gardenia®	Mozzarella Whole Milk Feather Shred	6/5#	
1009313	Gardenia®	Mozzarella Whole Milk Shred (White)	4/5#	
1009311	Gardenia®	Mozzarella Part Skim Shred (White)	4/5#	
1010583	F&A®	Mozzarella Whole Milk Shred	6/5#	
1010584	F&A®	Mozzarella Part Skim Shred	6/5#	
1006521	Stella®	50/50: PS Mozz / Smk Prov Shred	6/5#	
1009294	Stella®	50/50: WM Mozz/No Smk Prov Shred	6/5#	
1009052	Stella®	50/50: PS Mozz/WM Mozz Shred	6/5#	
1009293	Stella®	Pizza Shredded Blend	6/5#	
1008924	Lugano®	50/50: WM Mozz/N Smk Prov Shred	6/5#	
1006707	Gardenia®	80/10/10: PS Mozz/ NS Prov/ Ch Shred	6/5#	
1009412	Alto®	50/25/25: WM Mozz/Prov/Muenster Shred	4/5#	
1009415	Alto®	60/20/20: PS Mozz/Prov/Muenster Shred	4/5#	
1010587	F&A®	Asadero Loaf	6/6.5#	
1010795	F&A®	Quesadilla Loaf	6/6.5#	
1010589	F&A®	Muenster Loaf	6/6.5#	
1010591	F&A®	Muenster (White) Loaf	6/6.5#	
1006543	Stella®	Provolone Smoked Salame	2/6#	
1008956	Stella®	Provolone No-Smoke Salame	2/6#	
1006546	Stella®	Provolone Smoked Salame	6/6#	





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MOZZARELLA CHEESE				
1006540	Stella®	Provolone Smoked Salame	3/12#	
1006544	Stella®	Provolone No-Smoke Salame	3/12#	
1010586	F&A®	Provolone No-Smoke Salame	6/6#	
1010540	F&A®	Provolone Smoked Salame	3/12#	
1010541	F&A®	Provolone No-Smoke Salame	3/12#	
1006731	Gardenia®	Provolone No Smoke (Red)	3/12#	
1009292	Stella®	Provolone No-Smoke Feather Shred	6/5#	
1006522	Stella®	Quattro Formaggi™ Shred	4/5#	
1009258	Saputo®	50/50: WM Mozz/No Smk Prov-GOLD	6/5#	
1009394	Saputo®	50/50: WM Mozz/PS Mozz NY Blend-GOLD	6/5#	
1008905	Stella®	60/30/10: WM Mozz/PS Mozz/N Smk Prov	6/5#	
1009409	Alto®	80/10/10: WM Mozz/N Smk Prov/W Chedd	4/5#	
1009410	Alto®	70/10/10/10: Mozz/Prov/Muenster/W Chedd	4/5#	
1008904	Lugano®	Mozzarella Whole Milk Diced	6/5#	
PREMIUM MOZZARELLA CHEESE				
1008996	Saputo®	Mozzarella Whole Milk Loaf -GOLD	8/6#	
1008997	Saputo®	Mozzarella Part Skim Loaf -GOLD	8/6#	
1009073	Saputo®	Mozzarella Whole Milk Diced-GOLD	6/5#	
1008998	Saputo®	Mozzarella Whole Milk Shred-GOLD	6/5#	
1008999	Saputo®	Mozzarella Part Skim Shred-GOLD	6/5#	
1009257	Saputo®	50/50: WM Mozz/No Smk Prov Shred -GOLD	6/5#	
1009393	Saputo®	50/50: WM Mozz/PS Mozz NY Blend Shred -GOLD	6/5#	
1009258	Saputo®	50/50: WM Mozz/No Smk Prov Diced -GOLD	6/5#	
1009394	Saputo®	50/50: WM Mozz/PS Mozz NY Blend Diced -GOLD	6/5#	

Saputo Product Code	Brand	Qualifying Products	Pack Size	# of Cases Purchased
SPECIALTY CHEESE				
7001538	Vitalite	Mozzarella Style Shred	3/4.4#	
7001539	Vitalite	Mozzarella Style Block	1/22# RW	
7002456	Vitalite	Yellow Cheddar Style Shred, Plant Based	3/4.4#	
7002193	Vitalite	Yellow Cheddar Style Shred, Plant Based	6/7 oz	
7002216	Vitalite	Yellow Cheddar Style Sliced, Plant Based	11/7 oz	
7002192	Vitalite	Mozzarella Style Shred, Plant Based	6/7 oz	
7002191	Vitalite	Mozzarella Style Sliced, Plant Based	11/7 oz	
7002197	Vitalite	Parmesan Style Shred, Plant Based	10/2.1 oz	
7002198	Vitalite	Cream Cheese Style Spread, Plant Based	6/9 oz	
1006585	Stella®	Asiago Mild 1/2 Wheel Clear Wax	1/11#	
1006589	Stella®	Asiago Mellow 1/2 Wheel Brown Wax	1/11#	
1006587	Stella®	Asiago Mellow Wheel Brown Wax	2/22#	
1006590	Stella®	Asiago Aged 1/2 Wheel Black Wax	1/11#	
1006591	Stella®	Asiago Aged Wheel Black Wax	2/22#	
1006586	Stella®	Asiago Mellow Shred (Toppers®) 1/16"	4/2.5#	
1006621	Stella®	Asiago Mellow Shredded 1/16"	2/5#	
1009564	No Label	Fontina	1/40#	
1006597	Stella®	Fontinella® Wheel Clear Wax	1/10#	
1006695	Stella®	Fontinella® Wheel Clear Wax w/ lbl	2/20#	
1006594	Stella®	Fontinella® Wheel Clear Wax	2/24#	
1006697	Stella®	Italian Sharp Clear Wax w/ lbl	1/10#	
1006579	Stella®	Parmesan 1/2 Wheel Black Wax	1/10#	
1006574	Stella®	Parmesan Wheel Black Wax	2/20#	
1006577	Stella®	Parmesan Wheel Clear Wax	2/20#	
1006613	Stella®	Parmesan Dry Grated Bag	4/5#	
1008971	Stella®	Parmesan Dry Grated Carton	6/5#	
1006608	Stella®	Parmesan Dry Grated Carton	1/25#	
1006605	Stella®	Blend Parm & Romano Dry Grated Bag	4/5#	
1007240	County Line	Parmesean Grated Carton	3/5#	
1006615	Stella®	Parmesan Shred (Toppers®) 1/16"	4/2.5#	
1006616	Stella®	Parmesan Shred (Fine) 1/16"	2/5#	
1006614	Stella®	Parmesan Shred (Fine) 1/16"	4/5#	
1006609	Stella®	Parmesan Freshly Grated	4/5#	
1009168	Stella®	Parmesan, Shaved	2/5#	
1010358	Stella®	Shaved Caesar Bld Parmesan/Asiago/Romano	2/5#	
1006571	Stella®	Romano 1/2 Wheel Black Wax	1/10#	
1006573	Stella®	Romano Wheel No Wax	2/20#	
1006572	Stella®	Romano Wheel Black Wax	2/20#	
1006628	Stella®	Romano Dry Grated Bag	1/5#	

Saputo Product Code	Brand	Qualifying Products	Pack Size	# of Cases Purchased
SPECIALTY CHEESE				
1006624	Stella®	Romano Dry Grated Bag	1/25#	
1006611	Stella®	Romano Fresh Grated	4/5#	
1006556	Stella®	Blue Cheese Wheel	1/7#	
1009086	Treasure Cave®	Blue Cheese Wheel	1/6#	
1013318	Salemville®	Blue Cheese Wheel	1/6#	
7000112	Salemville®	Blue Cheese Smokehaus Wheel	1/6#	
1006842	Stella®	Blue Cheese Crumbles (Toppers®) 3/4"	4/2.5#	
1006553	Stella®	Blue Cheese Crumbles 3/4"	1/5#	
1006554	Stella®	Blue Cheese Crumbles 3/4"	4/5#	
1009171	Stella®	Gorgonzola Wheel	1/7#	
1013319	Salemville®	Gorgonzola Wheel	1/6#	
1006558	Stella®	Gorgonzola Crumbles	1/5#	
1006646	Stella®	Gorgonzola Crumbles	4/5#	
1016596	Black Creek®	Cheddar White Sharp Block	1/10#	
1016669	Black Creek®	Cheddar White Mild Block	1/10#	
1008113	Black Creek®	Cheddar Yellow Sharp	1/10#	
1016600	Black Creek®	Cheddar White Mild Block	1/40#	
2003502	Black Creek®	Cheddar Yellow Mild	1/40#	
1008112	Black Creek®	Cheddar Yellow 3 Year	1/40#	
1016571	Black Creek®	Cheddar Yellow Medium Loaf	2/5#	
1016597	Black Creek®	Cheddar Yellow Sharp Loaf	2/5#	
1016594	Great Midwest®	Cheddar Yellow Mild Loaf	2/5#	
1008771	Great Midwest®	Cheddar White Ghost Pepper Loaf	2/5#	
1016665	Great Midwest®	Cheddar White Feather Shred	6/5#	
1016599	Black Creek®	Cheddar Yellow Sharp Fancy Shred	4/5#	
1016670	Great Midwest®	Cheddar Yellow Mild Fancy Shred	4/5#	
1016595	Great Midwest®	Cheddar Yellow Mild Std Shred	4/5#	
1009658	Black Creek®	Cheddar Yellow Feather Shred	4/5#	
1009660	Black Creek®	Cheddar White Feather Shred	4/5#	
1009810	Black Creek®	Cheddar White Xsharp Feather Shred	4/5#	
1010355	Black Creek®	Cheddar Yellow Xsharp Feather Shred	4/5#	
1016593	Great Midwest®	50/50: Cheddar Yellow/Monterey Jack Fancy Shred Blend	4/5#	
1016592	Great Midwest®	50/50: Cheddar Yellow/Monterey Jack Std Shred Blend	4/5#	
1016668	Great Midwest®	Colby Jack Block	2/5#	
1009074	Lorraine®	Lorraine Original	2/6#	
1016746	Great Midwest®	Monterey Jack Feather Shred	4/5#	
1016667	Great Midwest®	Monterey Jack Block	1/10#	
1008431	Great Midwest®	Monterey Jack Habanero Pepper loaf	2/5#	
1016747	Great Midwest®	Monterey Jack Standard Shred	4/5#	
7000968	Stella®	Muenster loaf orange rind	6/5#	
1016742	Great Midwest®	Pepper Jack Block	1/40#	
1009815	Great Midwest®	Pepper Jack Block	2/5#	
1016743	Great Midwest®	Pepper Jack Feather Shred	6/5#	

Saputo Product Code	Brand	Qualifying Products	Pack Size	# of Cases Purchased
7002527	Great Midwest®	Colby	2/6#	
7002529	Great Midwest®	Colby Jack	2/6#	
7002528	Great Midwest®	Colby	4/13#	
7002530	Great Midwest®	Colby Jack	4/13#	
7002319	Stella®	Swiss Baby Loaf	2/7# RW	
7002321	Stella®	Swiss Sandwich Cut Grd A	2/8# RW	
7000005	Stella®	Swiss Baby Wheel	2/4.5# RW	
7001014	Alto®	Pepper Jack Slices	8/1.5#	
1009264	Stella®	Feta Crumbles 3/4"	12/5 oz	
1009546	Stella®	Feta Squares	8/16 oz	
7000971	Stella®	Feta Pail	2/4#	
7001003	Stella®	Feta Pail	1/27#	
7001009	Stella®	Feta Pail	2/9#	
7001010	Stella®	Feta Pail RPK LBL	2/9#	
7001319	Stella®	Feta Crumbles 3/4"	4/5#	
7001444	Stella®	Feta Crumbles (Toppers®)	4/2.5#	
1007415	Nikos®	Feta Loaf, Vac Pack	2/6#	
7000412	Nikos®	Feta Pail	2/9#	
7001463	Nikos®	Feta Crumbles	4/5#	
1006598	Stella®	Kasseri Split Wheel Clear Wax	1/10#	
1016812	Great Midwest®	Cheddar Yellow Cube, Mild	1/5#	
1016666	Great Midwest®	Colby Jack Cubes	4/5#	
1010378	Great Midwest®	Pepper Jack Cubes	1/5#	
7000001	Stella®	Provolone Smoked Slices no interleaf	8/1.5#	
7000002	Stella®	Mozzarella Slices w/interleaf	8/1.5#	
7002303	Stella®	Swiss Slices	8/1.5#	
7002523	Great Midwest®	Pepper Jack Slices	8/1.5#	
7002521	Great Midwest®	Cheddar Slices	8/1.5#	
1010191	Montchevre®	Goat Crumble Tray	2/2#	
1009932	Montchevre®	Goat Crumble Bag	2/2#	
1009936	Montchevre®	Goat Crumble Bag	5/1#	
1009885	Montchevre®	Plain Log	12/10.5 oz	
1009895	Montchevre®	Garlic & Herb Log	12/10.5 oz	
1009896	Montchevre®	Honey Log	12/10.5 oz	
1012744	Montchevre®	Pumpkin Spice Log	12/10.5 oz	
1009912	Montchevre®	Cranberry/Cinnamon Log	12/10.5 oz	
1009892	Montchevre®	Blueberry Vanilla Log	12/10.5 oz	
1009950	Montchevre®	Rondin Log	2/2#	
1010152	Montchevre®	Honey Rondin Log	2/2#	
1009955	Montchevre®	Lemon/Blueberry Rondin Log	2/2#	
1009953	Montchevre®	Cranberry/Cinnamon Rondin Log	2/2#	
1009965	Montchevre®	Chevre Bulk	2/4#	
1009970	Montchevre®	Chevre Bulk	2/8#	
1009870	Montchevre®	Chevre Bulk	1/20#	
1010215	Montchevre®	Goat White Cheddar Chunks	12/8 oz	
1010209	Montchevre®	Bucheron	2/2.2#	